## Small Enough to Listen. Large Enough to Rely on.

If you ask clients why they choose Silvervine Software, their answers often come back to the theme of the "less red tape." Generally, our clients are insurance executives who want to move the needle this year. They don't have time for rigid processes and endless setbacks. They also like our size — not too big, not too small. We facilitate insurance growth via three insurtech solutions: a policy administration platform, a payment processing platform and a print/mail fulfillment platform.



#### **Right Philosophy (No Red Tape)**

Did you think that rigid processes and endless setbacks were unavoidable in this industry? We've got news for you. It doesn't have to be that way.

Insurance is a risk averse business, and insurance software developers want to cover all their bases. That's why they build so many steps (and so much time) into the process. More due diligence equates to less risk. However, on the other end of the spectrum, there's the cost of lost opportunity.

Silvervine helps you capitalize on opportunity while controlling risk. We're a stable, yet agile and flexible partner who won't get in the way of your progress.



#### **Right Size**

With Silvervine, you get the best of both worlds. You have a dedicated team who knows your first name. And, we're owned by a strong and reputable parent, Volaris. Volaris keeps us on the cutting edge and gives us stability for the long haul. They allow us to operate autonomously while infusing our company with best practices to keep pace with a rapidly changing industry. Volaris Group is owned by Constellation Software, an international provider of market-leading software and services.



SILVERVINE Founded in 1996 Powering the insurance business for over 20 years.



SILVERVINE'S PARENT:

VOLARIS GROUP 15 vertical markets - 3,500 employees -30 countries 65 businesses + 46 brands



VOLARIS' PARENT: CONSTELLATION SOFTWARE 100+ vertical markets - 125, 000+ customers -13,000+ employees - \$2.1B in revenues (2016) -\$16B+ market capitalization (Dec 2017) for over 20 years.



#### Right Experience

Silvervine Software is the solution of choice for more than 50 P&C carriers and MGAs and has issued policies in 49 states. Unlike other platforms, Silvervine Software is built by engineers who have backgrounds in insurance. We even put all new product programmers through insurance classes, so you are supported by a sharp, dedicated team that speaks your language and understands your industry. Every step of your development process is informed by our collective experience of serving the insurance industry for more than 20 years. We know the right questions to ask and what has worked best for companies similar to yours. These advantages give your project momentum.

Small company service. Big company stability. Momentum to seize the future.









# Improve efficiency. Reduce operational costs. Enhance customer experience. With Silvervine P&C insurance software solutions, you can do it all.



The insurance industry is changing fast. You need the right policy administration system to be ready for new opportunities. Silvervine is the platform of choice for the nation's most sophisticated P&C insurers and MGAs. Its cutting-edge technology facilitates direct-to-consumer sales, distribution management and mobile engagement.



## Payment Services Platform

Forty percent of your premium volume may come from recurring monthly ACH, American Express and credit card payments. The fees you pay and time it takes to get paid weigh heavily on your ratios. Small improvements can add up to noticeable profitability advances.



### Print/Mail Fulfillment Platform

Save time and reduce risk by outsourcing your printed and electronic customer communications. Ensure timely, compliant and trackable policyholder communication. It's possible with Silvervine Print/Mail Fulfillment, which is available as a stand-alone service or as a fully integrated solution with Silvervine policy administration systems.





